

MY COSTS ARE GROWING FASTER THAN MY RECEIPTS!

Every practice will have this problem at some time in its life. Often the doctor gets so busy that cost control is neglected. It is easy to get so absorbed in the practice patients that you rely on someone else to take care of the ordering, inventory, staffing levels, promotion expenses and collections. Expenses begin to creep up and increasing practice revenues cover up the increases until all of sudden the problem becomes a crisis.

It takes time to manage the practice and it requires management skills and experience to do a great job.

Many times it requires an outside person to review the practice's expenses, staff, fees and collections. While this review bears a cost, the problems uncovered and the resulting cost savings and revenue enhancements will more than pay for the cost.

DoctorsManagement is experienced in performing Practice Surveys. Items included in this Survey include:

- Practice Financial Analysis
- Practice Fee Structure
- Staffing Levels and Performance
- Office Organization
- Collections
- Promotion and Advertising
- Provider Relations
- Insurance Contracts
- Community Relations
- Patient Satisfaction
- Patient Scheduling and Processing

After the review, you will be given a verbal briefing and a written report with recommendations will follow.

Further review of the survey process is found in the Services Section of the DoctorsManagement web site.